
Life Skills
Video Practice
Stand Out Basic Unit 4

Ask your students the following questions to introduce the topic of the video they will watch.



A **BEFORE** **Ask and answer the questions with a partner.**

1. What do you usually wear to English class?
2. What clothes do you wear to a job interview?

Silent Viewing: Show the video in segments without sound so students can guess at the story line.

WATCH THE VIDEO WITHOUT SOUND AND TRY TO GUESS THE STORY.



Second Viewing: Show the video again so students can check predictions.

WATCH THE VIDEO WITH SOUND AND TRY TO RETELL THE STORY.



Ask your students to watch the video and complete the activity. Replay the video if needed.



B **WHILE** **Watch the video and fill in the missing prices.**

Item	Regular Price	Sale Price
jacket	$160	
coat		
pants		
tie		
shirt		

Check the correct answers with students.



B **WHILE** **Watch the video and fill in the missing prices.**

Item	Regular Price	Sale Price
jacket	$160	$112
coat	$150	$105
pants	$40	$25
tie	$18	$10
shirt	$27.50	$22.50

Ask your students to watch the video and complete the activity. Replay the video if needed.



C AFTER Complete the sentences.

1. Mateo says the clothes are _____% off.

2. Hector wants to buy a _____ tie and a _____ tie.

3. Hector's father likes a _____ polo shirt. It's only $_____.

Check the correct answers with students.



C **AFTER** **Complete the sentences.**

1. Mateo says the clothes are 30 % off.
2. Hector wants to buy a blue tie and a red tie.
3. Hector's father likes a yellow polo shirt. It's only $20.

Select students. Have partners take turns performing the task. Check and correct anywhere possible.



ROLE-PLAY A SALES CLERK AND A CUSTOMER IN A CLOTHING STORE. USE MODEL PHRASES SUCH AS:

EXCUSE ME; MAY I HELP YOU? HOW MUCH IS IT?

Life Skills Video Scripts

UNIT 4 That's a Good Deal

Mateo: Can I help you? **Hector:** Mateo! So this is where you work. Are you a salesclerk? **Mateo:** We like to call ourselves "sales technicians," and pretty soon I'll be promoted to manager. **Mr. Sanchez:** Hector's still looking for a job. As a matter of fact, that's why we're here. He needs a new suit. **Hector:** Yeah, something nice but not too formal.

Mateo: Well, you're looking in the right place. And you're in luck because all these clothes are 30% off. **Hector:** Wow! So, how much is this jacket with the discount?

Mateo: Well let's see . . . The price tag says $160. Thirty percent is $48. So, that means the coat is only $112. **Mr. Sanchez:** That's a pretty good deal. **Hector:** My dad's paying for it, so the cheaper the better. **Mateo:** Well, this coat is even cheaper. It's only $150.

Mr. Sanchez: With the discount, that's $105. **Mateo:** Exactly. **Hector:** I like it, I think.

Yes, I definitely like it. Now I need some pants and a tie. **Mateo:** Here's a nice pair of pants. The normal price is $40, but today they're on sale. They're only $25. And here's a blue tie. Blue is a good color to wear to an interview. **Hector:** Ten dollars. I've never bought a tie before. Is that the usual price? **Mateo:** Well, the normal price is $18. You save $8 per tie.

Hector: In that case, I'll get two. A blue one and a red one. Now all I need is a shirt.

Mateo: What size do you wear? **Hector:** I usually wear medium. But sometimes I wear a large. It all depends on the shirt. **Mateo:** Here's a white dress shirt. It's large. But I think this is the right size for you. And it goes with your suit. **Hector:** How much is it? **Mateo:** It's $22.50. The normal price is $27.50. You save $5.00. All together you're saving $86.

Hector: I'm sure my dad's happy to hear that . . . Dad? **Mr. Sanchez:** What do you think of this? It's only $20. **Hector:** A yellow polo shirt? To go with my suit?

Mr. Sanchez: I wasn't talking about you. I meant for me.